

Pinstay ITCC
Santorini 07|17
September 2023
Management Report

Prepared by



PINSTAY
品旅

Financial Report

Statement of Earnings

Income

Rental Revenue	2,557.22
<u>Details</u>	
<i>No of Nights: 21</i>	
<i>Average Nightly Rate: 121.77</i>	
Platform Fees (OTA Fees)	<u>(341.81)</u>
Gross Revenue	<u>2,215.41</u>

Shared Expenses

Electric	(220.00)
Internet	(0.00)
Cable / Satellite TV	(0.00)
Water	(28.98)

Gross Earnings

1,966.43

Owner's Gross Earnings (70%)

1,376.50

Owner's Expenses

Management Fee / Sinking Fund	(0.00)
Maintenance & Repairs	(0.00)
<u>Details</u>	

Owner's Net Earnings

1,376.50

Miscellaneous

Miscellaneous	(70.00)
<u>Details</u>	
<i>RM70 - Ms Wan (Owner)</i>	

Owner's Net Receivables

1,306.50

Pinstay's Expenses

Pinstay Covered Maintenance
<u>Details</u>

Pinstay Covered Maintenance
<u>Details</u>
<i>OTA Management</i>
<i>IT Team & Management</i>
<i>Finance & Accounting Team & Management</i>
<i>Housekeeping & Frontdesk Team & Management</i>
<i>Administration Team & Management</i>

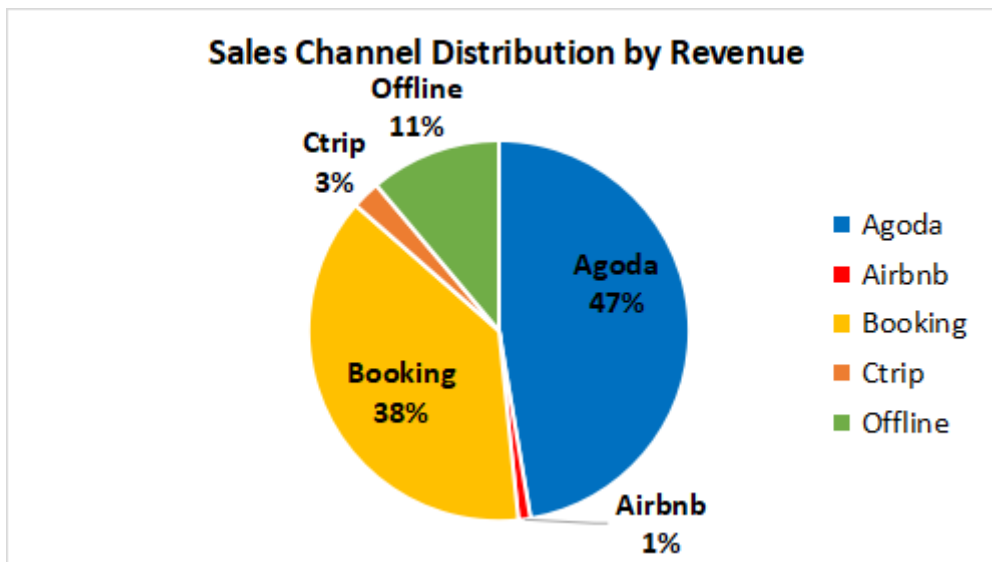
Price Distribution



Room rates over the past few months have been consistent. Our revenue manager is constantly monitoring the demand for the properties to ensure the maximum possible yield through balancing occupancy rate and room rates.

Marketing Report

Sales Channel Distribution



The graph above displays the distribution of the revenue earned for the property based on the different sales channels employed.

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