

# Pinstay Jesselton Quay Retro Middle T1-17-10 September 2023 Management Report

Prepared by



PINSTAY  
品旅



# **Financial Report**

## **Statement of Earnings**

Income		
Rental Revenue		4,475.32
	<u>Details</u>	
	<i>No of Nights: 23</i>	
	<i>Average Nightly Rate: 194.58</i>	
Platform Fees (OTA Fees)		<u>(550.69)</u>
Gross Revenue		<u>3,924.63</u>
Shared Expenses		
Electric		(258.05)
Internet		(147.35)
Cable / Satellite TV		(0.00)
Water		(0.00)
<b>Gross Earnings</b>		<b><u>3,519.23</u></b>
<hr/>		
<b>Owner's Gross Earnings (70%)</b>		<b>2,463.46</b>
Owner's Expenses		
Management Fee / Sinking Fund		(0.00)
Maintenance & Repairs		(0.00)
	<u>Details</u>	
<b>Owner's Net Earnings</b>		<b><u>2,463.46</u></b>
Miscellaneous		
Miscellaneous		(0.00)
	<u>Details</u>	
<b>Owner's Net Receivables</b>		<b>2,463.46</b>
<hr/>		

### Pinstay's Expenses

Pinstay Operational Expenses  
Details  
*OTA Management*  
*IT Team & Management*  
*Finance & Accounting Team & Management*  
*Housekeeping & Frontdesk Team & Management*  
*Administration Team & Management*

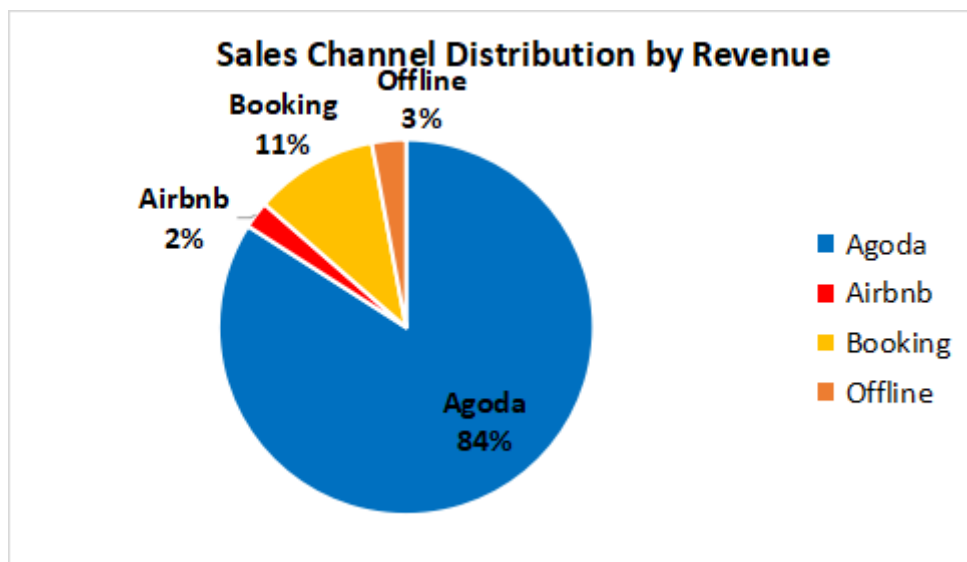
## Price Distribution



Our revenue manager is constantly monitoring the demand for the properties to ensure the maximum possible yield through balancing occupancy rate and room rates.

## Marketing Report

### Sales Channel Distribution



The graph above displays the distribution of the revenue earned for the property based on the different sales channels employed.

**END OF DOCUMENT**