

Pinstay Jesselton Quay
Retro Middle T2-13-05
September 2023
Management Report

Prepared by



PINSTAY
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Financial Report

Statement of Earnings

Income		
Rental Revenue		4,475.32
	<u>Details</u>	
	<i>No of Nights: 23</i>	
	<i>Average Nightly Rate: 194.58</i>	
Platform Fees (OTA Fees)		<u>(550.69)</u>
Gross Revenue		<u>3,924.63</u>
Shared Expenses		
Electric		(258.05)
Internet		(147.35)
Cable / Satellite TV		(0.00)
Water		(0.00)
Gross Earnings		<u>3,519.23</u>
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Owner's Gross Earnings (70%)		2,463.46
Owner's Expenses		
Management Fee / Sinking Fund		(0.00)
Maintenance & Repairs		(0.00)
	<u>Details</u>	
Owner's Net Earnings		<u>2,463.46</u>
Miscellaneous		
Miscellaneous		(0.00)
	<u>Details</u>	
Owner's Net Receivables		2,463.46
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Pinstay's Expenses

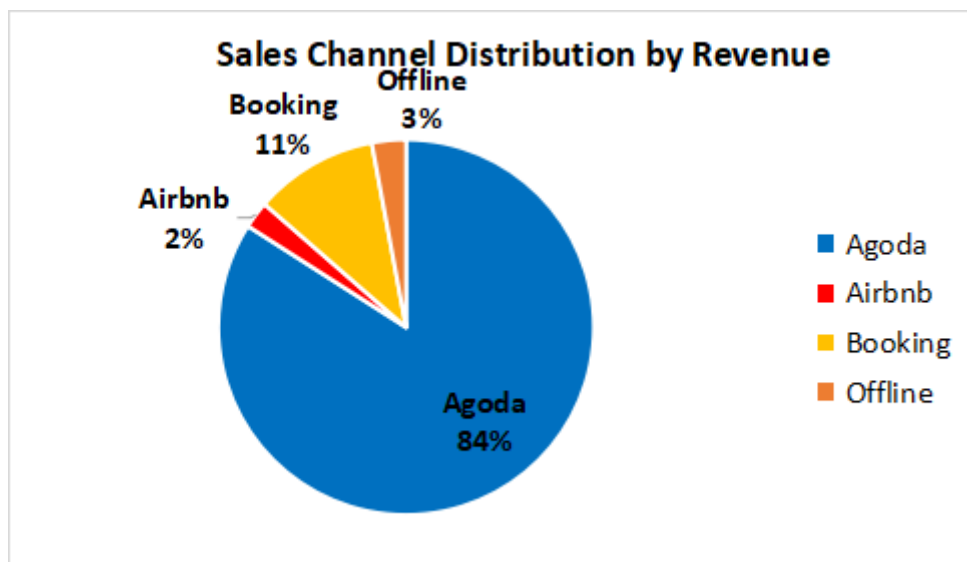
Pinstay Operational Expenses
Details
OTA Management
IT Team & Management
Finance & Accounting Team & Management
Housekeeping & Frontdesk Team & Management
Administration Team & Management

Price Distribution



Our revenue manager is constantly monitoring the demand for the properties to ensure the maximum possible yield through balancing occupancy rate and room rates.

Marketing Report Sales Channel Distribution



The graph above displays the distribution of the revenue earned for the property based on the different sales channels employed.

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