

Pinstay Jesselton Quay  
Santai Middle T1-22-13  
September 2023  
Management Report

Prepared by



PINSTAY  
品旅

# **Financial Report**

## **Statement of Earnings**

Income		
Rental Revenue		4,609.10
	<u>Details</u>	
	<i>No of Nights: 24</i>	
	<i>Average Nightly Rate: 192.05</i>	
Platform Fees (OTA Fees)		<u>(589.71)</u>
Gross Revenue		<u>4,019.39</u>
Shared Expenses		
Electric		(263.02)
Internet		(94.35)
Cable / Satellite TV		(0.00)
Water		(0.00)
<b>Gross Earnings</b>		<b><u>3,662.01</u></b>
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<b>Owner's Gross Earnings (70%)</b>		<b>2,563.41</b>
Owner's Expenses		
Management Fee / Sinking Fund		(0.00)
Maintenance & Repairs		(0.00)
	<u>Details</u>	
<b>Owner's Net Earnings</b>		<b><u>2,563.41</u></b>
Miscellaneous		
Miscellaneous		(0.00)
	<u>Details</u>	
<b>Owner's Net Receivables</b>		<b>2,563.41</b>
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### Pinstay's Expenses

Pinstay Operational Expenses  
Details  
*OTA Management*  
*IT Team & Management*  
*Finance & Accounting Team & Management*  
*Housekeeping & Frontdesk Team & Management*  
*Administration Team & Management*

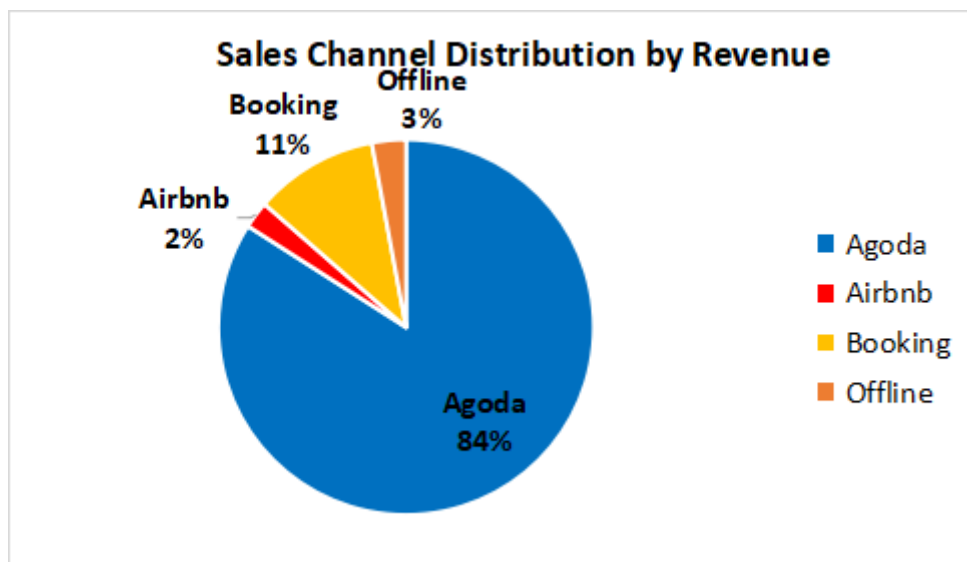
## Price Distribution



Our revenue manager is constantly monitoring the demand for the properties to ensure the maximum possible yield through balancing occupancy rate and room rates.

## Marketing Report

### Sales Channel Distribution



The graph above displays the distribution of the revenue earned for the property based on the different sales channels employed.

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